

- Value of retail sales increased by 29.4% to MOP 8.92 billion as compared with the revised figure of MOP 6.90 billion in the second quarter of 2020; however, the value decreased by 50.7% year-on-year. For the first three quarters of 2020, value of retail sales fell by 52.2% year-on-year to MOP 26.99 billion.
- Volume index of retail sales went up by 31.8% quarter-to-quarter, with the indices of Chinese Food Products and Watches, Clocks & Jewellery having more than doubled. On the other hand, volume index of retail sales declined by 50.1% year-on-year, of which the sales volume indices of Watches, Clocks & Jewellery, Adults' Clothing and Cosmetics & Sanitary Articles showed notable decreases. For the first three quarters of 2020, sales volume index dropped by 51.9% year-on-year.

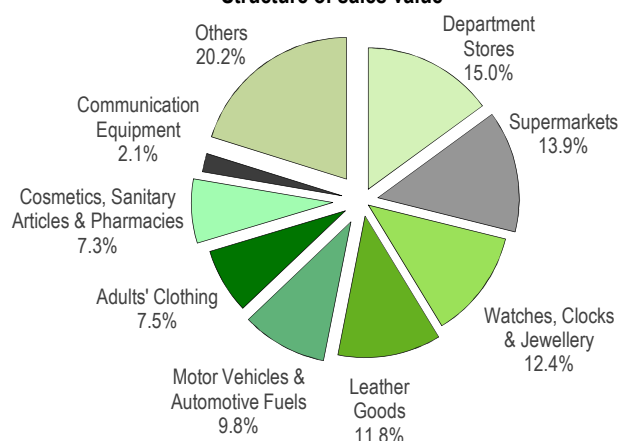
Principal Indicators

	Current Quarter	1 st Three Quarters	Change (%)		
			Quarter-to-Quarter	Year-on-Year	Cumulative
Value of Retail Sales (million MOP)	8 924	26 987	29.4	-50.7	-52.2
Sales Volume Index	60.81	60.94	31.8	-50.1	-51.9

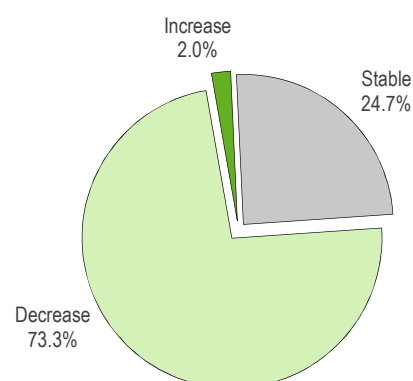
Value of Retail Sales by Principal Activity

	Current Quarter	1 st Three Quarters	Change (%)		
			Quarter-to-Quarter	Year-on-Year	Cumulative
Department Stores	1 337	3 778	57.9	-59.2	-61.8
Supermarkets	1 244	3 978	-2.2	0.8	9.5
Watches, Clocks & Jewellery	1 111	3 372	135.8	-70.0	-70.9
Leather Goods	1 057	3 058	65.4	-55.2	-59.2
Adults' Clothing	668	2 407	19.7	-65.4	-62.5
Motor Vehicles	566	1 384	38.1	0 [#]	-20.3
Cosmetics & Sanitary Articles	333	1 070	22.3	-62.0	-58.1
Pharmacies	323	1 024	25.0	-37.7	-35.4
Automotive Fuels	309	850	19.3	-34.6	-31.4
Communication Equipment	190	739	24.7	-55.4	-57.5

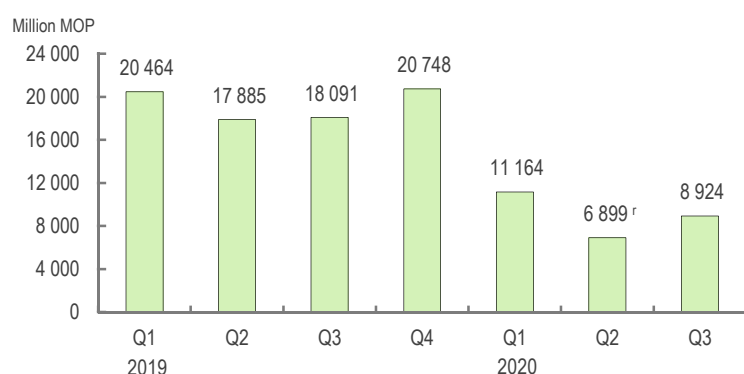
Structure of sales value



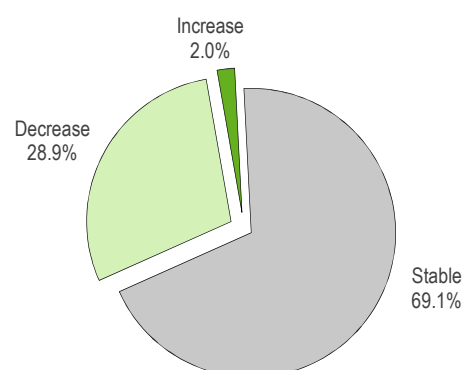
Retailers' forecast of year-on-year change in sales performance for the fourth quarter



Value of sales



Sales volume



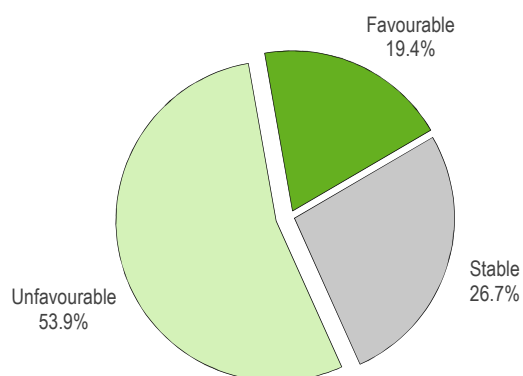
Retail prices

Retail Sales Volume Index by Principal Activity

04/2015 - 03/2016 = 100

	Current Quarter	1 st Three Quarters	Change (%)		
			Quarter-to-Quarter	Year-on-Year	Cumulative
Department Stores	63.78	58.99	60.6	-56.8	-59.7
Supermarkets	108.78	115.20	-1.7	0.2	8.2
Watches, Clocks & Jewellery	29.11	30.27	142.3	-72.5	-73.4
Leather Goods	92.81	89.20	67.4	-53.3	-57.2
Adults' Clothing	42.61	49.98	22.5	-62.3	-58.5
Motor Vehicles	57.08	46.53	38.6	-0.3	-20.9
Cosmetics & Sanitary Articles	60.21	63.41	23.8	-61.2	-57.0
Pharmacies	65.83	69.16	25.8	-37.6	-35.9
Automotive Fuels	101.53	83.60	31.8	-18.2	-25.4
Communication Equipment	70.24	88.43	27.0	-51.0	-53.2
Chinese Food Products	27.83	28.14	173.1	-79.9	-80.5

Retailers' forecast of business prospects for the fourth quarter compared with the third quarter



Historical Data for the 3rd Quarter

	2016	2017	2018	2019
Value of Retail Sales (million MOP)	14 084	16 121	18 151	18 091
Year-on-year Change of Sales Volume Index (%)	-2.7	15.7	10.8	-0.6

Sales volume index (04/2015-03/2016=100)



Symbols:

MOP Macao Pataca Q Quarter
r Revised figures % Percentage
0[#] Magnitude less than half of the unit employed

Glossary

Sales Volume Index: It is an indicator that measures the changes in sales volume after removing the effect of price changes, compiled using the Laspeyres index formula. The average sales volume index for the base period (from April 2015 to March 2016) is set as 100.

For additional information:

http://www.dsec.gov.mo/e/retail_sales.aspx

