

Government of Macao Special Administrative Region Statistics and Census Service

## 1ST QUARTER 2019

- Value of retail sales totalled MOP 20.38 billion, up by 2.6% as compared with the revised figure of MOP 19.87 billion in the fourth quarter of 2018; yet, a decrease of 1.9% was observed year-on-year.
- After removing the effect of price changes, volume of retail sales rose by 3.9% quarter-to-quarter but fell by 2.1% year-on-year. Among the major retail activities, sales volumes of Motor Vehicles, Communication Equipment and Adults' Clothing registered notable year-on-year decrease, while sales volumes of Leather Goods, Goods in Department Stores and Goods in Supermarkets increased.

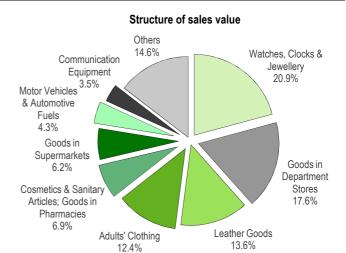
#### **Principal Indicators**

|  | Current<br>Quarter | Same Quarter<br>Last Year | Year-on-<br>year (%) |
|--|--------------------|---------------------------|----------------------|
| Value of Retail Sales<br>(million MOP) | 20 381             | 20 786                    | -1.9                 |
| Sales Volume Index                     | 137.60             | 140.55                    | -2.1                 |

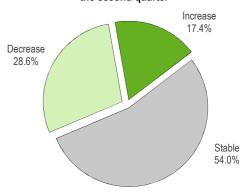
#### Value of Retail Sales by Type of Activity

|                               |             |              | Million MOP |
|-------------------------------|-------------|--------------|-------------|
|                               | Current     | Same Quarter | Year-on-    |
|                               | Quarter     | Last Year    | year (%)    |
| Watches, Clocks & Jewellery   | 4 253       | 4 386        | -3.0        |
| Goods in Department Stores    | 3 596 3 311 |              | 8.6         |
| Leather Goods                 | 2 776       | 2 678        | 3.7         |
| Adults' Clothing              | 2 530       | 2 905        | -12.9       |
| Goods in Supermarkets         | 1 273       | 1 172        | 8.6         |
| Cosmetics & Sanitary Articles | 876         | 851          | 3.0         |
| Communication Equipment       | 722         | 901          | -19.9       |
| Goods in Pharmacies           | 532         | 581          | -8.4        |
| Motor Vehicles                | 531         | 638          | -16.7       |
| Automotive Fuels              | 353         | 341          | 3.6         |

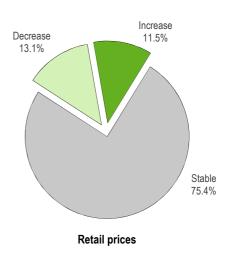
#### Value of sales Million MOP 24 000 20 786 20 381 19 871 r 17 999 18 151 20 000 16 000 12 000 8 000 4 000 0 Q1 Q2 Q3 Q4 Ω1 2018 2019



# Retailers' forecast of year-on-year change in sales performance for the second quarter



Sales volume



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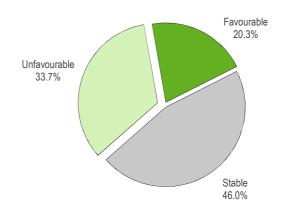
www.dsec.gov.mo 2019.05

### Retail Sales Volume Index by Type of Activity

04/2015 - 03/2016 = 100

|                               | Current<br>Quarter | Same Quarter<br>Last Year | Year-on-<br>year (%) |
|-------------------------------|--------------------|---------------------------|----------------------|
| Watches, Clocks & Jewellery   | 127.65             | 130.41                    | -2.1                 |
| Goods in Department Stores    | 158.13             | 149.24                    | 6.0                  |
| Leather Goods                 | 226.36             | 210.18                    | 7.7                  |
| Adults' Clothing              | 141.32 163.6       |                           | -13.6                |
| Goods in Supermarkets         | 111.85             | 105.56                    | 6.0                  |
| Cosmetics & Sanitary Articles | 150.28             | 146.80                    | 2.4                  |
| Communication Equipment       | 230.83             | 268.52                    | -14.0                |
| Goods in Pharmacies           | 109.37             | 121.49                    | -10.0                |
| Motor Vehicles                | 54.33              | 70.43                     | -22.9                |
| Automotive Fuels              | 102.32             | 105.85                    | -3.3                 |

# Retailers' forecast of business prospects for the second quarter compared with the first quarter



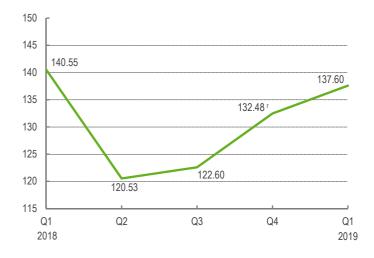
## Historical Data for the 1st Quarter

|   | 2015   | 2016   | 2017   | 2018   |
|---|--------|--------|--------|--------|
| Value of Retail Sales<br>(million MOP)        | 16 676 | 14 807 | 16 498 | 20 786 |
| Year-on-year Change of Sales Volume Index (%) | -7.0   | -8.5   | 10.9   | 23.3   |

### Symbol:

r Revised figures

# Sales volume index (04/2015-03/2016=100)



For additional information: http://www.dsec.gov.mo/e/retail\_sales.aspx

