

# **RETAIL SALES SURVEY**

Government of Macao Special Administrative Region Statistics and Census Service

# 2<sup>ND</sup> QUARTER 2018

- Value of retail sales totalled MOP 18.01 billion, down by 13.4% as compared with the revised figure of MOP 20.79 billion in the first quarter of 2018, yet up by 23.7% year-on-year. For the first half year of 2018, value of retail sales increased by 24.9% year-on-year to MOP 38.79 billion.

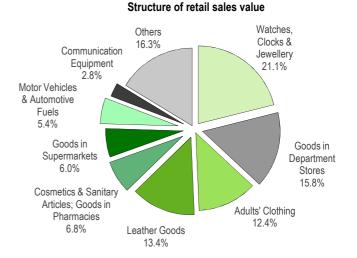
- After removing the effects of price changes, volume of retail sales decreased by 14.2% quarter-to-quarter but increased by 21.3% year-on-year. Among the major retail trade activities, sales volume of Communication Equipment, Leather Goods, Goods in Department Stores and Motor Vehicles registered notable year-on-year growth. For the first half year of 2018, volume of retail sales grew by 22.4% year-on-year.

#### **Principal Indicators**

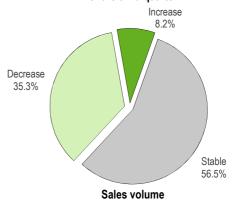
	Current Quarter	1 <sup>st</sup> Half Year	Year-on-year (%)	
			Current	1 <sup>st</sup>
	Quartor	Than Tour	Quarter	Half Year
Value of Retail Sales (million MOP)	18 005	38 791	23.7	24.9
Sales Volume Index	120.56	130.55	21.3	22.4

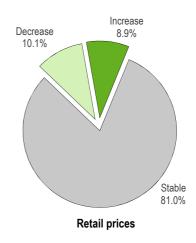
#### Value of Retail Sales by Type of Activity

			Million MOP Year-on-year (%)	
	Current Quarter	1 <sup>st</sup> Half Year	Current Quarter	1 <sup>st</sup> Half Year
Watches, Clocks & Jewellery	3 796	8 182	18.9	18.4
Goods in Department Stores	2 850	6 161	34.2	33.9
Leather Goods	2 415	5 093	36.9	37.0
Adults' Clothing	2 229	5 134	26.7	31.8
Goods in Supermarkets	1 072	2 244	1.4	0.4
Cosmetics & Sanitary Articles	717	1 568	8.0	11.9
Motor Vehicles	581	1 219	24.7	34.8
Communication Equipment	512	1 413	65.3	97.1
Goods in Pharmacies	505	1 086	8.0	12.5
Automotive Fuels	384	726	19.7	16.9

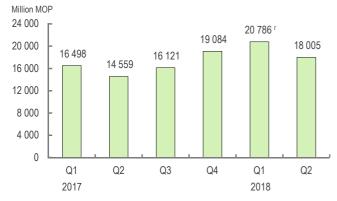


#### Retailers' forecast of year-on-year change in sales performance for the third quarter





Value of retail sales



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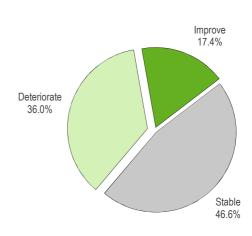
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### Retail Sales Volume Index by Type of Activity

	04/2015 - 03/2016 = 100			
	Current Quarter	1 <sup>st</sup> Half Year	Year-on-year (%)	
			Current	1 <sup>st</sup>
	Quarter		Quarter	Half Year
Watches, Clocks & Jewellery	112.84	121.62	18.1	16.3
Goods in Department Stores	126.94	138.09	29.3	29.4
Leather Goods	189.19	199.68	36.3	33.7
Adults' Clothing	122.64	143.12	19.7	25.1
Goods in Supermarkets	95.89	100.72	-0.8	-1.3
Cosmetics & Sanitary Articles	125.97	136.38	9.5	12.5
Motor Vehicles	64.33	67.38	22.7	32.4
Communication Equipment	154.29	211.41	70.0	104.4
Goods in Pharmacies	104.72	113.11	6.7	11.6
Automotive Fuels	114.32	110.08	8.5	8.9

# Retailers' forecast of business performance for the third quarter compared with the second quarter



## Historical Data for the 2<sup>nd</sup> Quarter

	2014	2015	2016	2017
Value of Retail Sales (million MOP)	16 352	14 493	13 532	14 559
Year-on-year Change of Sales Volume Index (%)	3.4	-8.5	-5.9	8.2

Symbol:

r Revised figures

Retail sales volume index (04/2015-03/2016=100)





For additional information: http://www.dsec.gov.mo/e/retail\_sales.aspx