



Government of Macao Special Administrative Region Statistics and Census Service

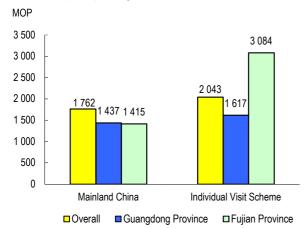
1ST QUARTER / 2016

- Total spending (excluding gaming expenses) of visitors amounted to MOP 11.54 billion, down by 13.6% year-on-year and 11.6% quarter-to-quarter. Total spending of overnight visitors and same-day visitors dropped by 14.8% and 9.6% respectively year-on-year.
- Per-capita spending of visitors was MOP 1,547, down by 14.1% year-on-year and 6.8% quarter-to-quarter; per-capita spending of overnight visitors and same-day visitors decreased by 21.8% and 3.9% respectively year-on-year.
- Visitors spent mainly on shopping (43.7%), accommodation (27.8%) and food & beverage (20.4%).
- Visitors coming to Macao for MICE events had the highest per-capita spending, at MOP 3,132, up by 9.9% year-on-year; per-capita spending of those who mainly came for vacation (MOP 2,177) and shopping (MOP 2,074) dropped by 19.1% and 10.4% respectively.

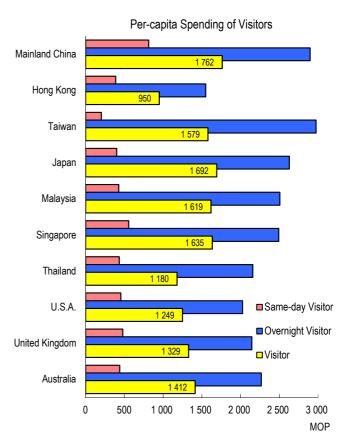
Principal Indicators

| | Current Quarter | Same Quarter Last Year | Change (%) |
|------------------------------------------|--------------------|---------------------------|------------|
| Total Spending of Visitors (Million MOP) | 11 540 | 13 359 | -13.6 |
| Overnight Visitors | 8 860 | 10 397 | -14.8 |
| Same-day Visitors | 2 679 | 2 962 | -9.6 |
| Per-capita Spending of Visitors (MOP) | 1 547 | 1 802 | -14.1 |
| Overnight Visitors | 2 525 | 3 230 | -21.8 |
| Same-day Visitors | 679 | 706 | -3.9 |

Per-capita Spending of Visitors from Mainland China



- Total spending of Mainland visitors decreased by 19.5% year-on-year to MOP 8.71 billion; spending of those from Guangdong Province (MOP 3.30 billion) and Fujian Province (MOP 244 million) dropped by 8.0% and 16.6% respectively. Total spending of overnight visitors (MOP 6.52 billion, 74.9% of total) and same-day visitors (MOP 2.19 billion, 25.1% of total) declined by 21.8% and 11.7% respectively.
- Per-capita spending of Mainland visitors decreased by 18.1% year-on-year
 to MOP 1,762, with that of Guangdong visitors (MOP 1,437) and Fujian
 visitors (MOP 1,415) falling by 7.5% and 4.8% respectively. Meanwhile, percapita spending of Mainland visitors travelling under the Individual Visit
 Scheme (IVS) dropped by 10.4% to MOP 2,043, with spending of those
 from Fujian Province (MOP 3,084) rising by 9.7%.

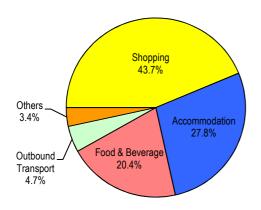


- Per-capita spending of visitors from Japan (MOP 1,692) and Hong Kong (MOP 950) increased by 12.5% and 11.8% respectively year-on-year, while that from Singapore (MOP 1,635), Malaysia (MOP 1,619) and Taiwan (MOP 1,579) decreased by 8.3%, 1.3% and 2.3%. Among the long-haul visitors, per-capita spending of visitors from Australia (MOP 1,412) increased by 15.1% year-on-year, while that from the United Kingdom (MOP 1,329) and the United States (MOP 1,249) recorded decline.
- Per-capita spending of overnight visitors (MOP 2,525) and same-day visitors (MOP 679) dropped by 21.8% and 3.9% respectively year-on-year. Overnight visitors from Mainland China and Taiwan had relatively high percapita spending at MOP 2,897 and MOP 2,973 respectively, yet down by 25.4% and 10.3% year-on-year. Per-capita spending of same-day visitors from Mainland China (MOP 813) decreased by 5.5%.

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www.dsec.gov.mo 2016.05

Structure of Visitor Spending



- As regards type of shopping spending, visitors spent mostly on local food products (MOP 223), down by 8.7% year-on-year, followed by cosmetics & perfume (MOP 147), up by 3.9%.
- Per-capita shopping spending on handbags & shoes (MOP 63) and jewellery & watches (MOP 49) registered notable year-on-year decrease, down by 45.9% and 49.2% respectively.

| • | Analysed by type of spending, visitors spent mainly on shopping (43.7% of $$ |
|---|------------------------------------------------------------------------------|
| | total spending); per-capita shopping spending was MOP 677, down by |
| | 22.3% year-on-year. |

 Per-capita spending of visitors on accommodation (MOP 430) and food & beverage (MOP 315) decreased by 6.9% and 7.0% year-on-year.

| Per-capita Shopping Spending of Visitors MOP | | | | | |
|-----------------------------------------------|--------------------|---------------------------|---------------|--|--|
| | Current Quarter | Same Quarter Last Year | Change (%) | | |
| Total | 677 | 871 | -22.3 | | |
| Clothing | 112 | 157 | -28.4 | | |
| Jewellery & Watches | 49 | 96 | -49.2 | | |
| Local Food Products | 223 | 244 | -8.7 | | |
| Cosmetics & Perfume | 147 | 142 | 3.9 | | |
| Handbags & Shoes | 63 | 116 | -45.9 | | |
| Others | 83 | 117 | -28.5 | | |

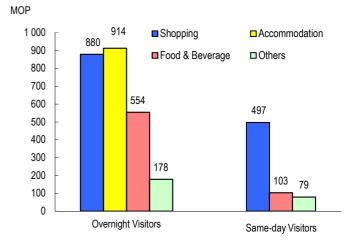
Per-Capita Spending of Overnight and Same-day Visitors

| | WO | | | |
|----------------|-----------------------|---------------|----------------------|---------------|
| | Overnight Visitors | Change (%) | Same-day Visitors | Change (%) |
| Mainland China | 2 897 | -25.4 | 813 | -5.5 |
| Hong Kong | 1 550 | 0.8 | 388 | 8.5 |
| Taiwan | 2 973 | -10.3 | 201 | -21.8 |
| Japan | 2 627 | 15.5 | 402 | -9.7 |
| Malaysia | 2 507 | -2.2 | 428 | -3.3 |
| Singapore | 2 491 | -13.9 | 556 | 12.1 |
| Thailand | 2 157 | -9.8 | 435 | 0.2 |
| U.S.A. | 2 025 | -10.7 | 454 | 2.8 |
| United Kingdom | 2 144 | -26.1 | 480 | 10.0 |
| Australia | 2 266 | 17.8 | 440 | -7.1 |

Per-capita spending of same-day visitors was MOP 679, down by 3.9% year-on-year. Same-day visitors from Mainland China had the highest per-capita spending (MOP 813), down by 5.5% year-on-year, with that of IVS visitors dropping by 2.4% to MOP 1,292. Meanwhile, per-capita spending of same-day visitors from Singapore (MOP 556) rose by 12.1%.

- Per-capita spending of overnight visitors decreased by 21.8% year-on-year to MOP 2,525. Per-capita spending of overnight visitors from Mainland China (MOP 2,897), Malaysia (MOP 2,507), Singapore (MOP 2,491) and Taiwan (MOP 2,973) recorded decline, while spending of those from Japan increased by 15.5%.
- Accommodation accounted for 36.2% (MOP 914) of the per-capita spending of overnight visitors, while shopping made up 34.8% (MOP 880).

Per-capita Spending of Visitors by Type of Expense



2 | Visitor Expenditure Survey

MOP

Per-capita Spending of Visitors by Main Purpose of Visit

| | Structure of Visitors | | Per-ca | nding | |
|-------------------------------|------------------------|------|--------|-------|--------|
| | 2016 2015 ^r | | 2016 | 2015 | Change |
| | (%) | | (MOP) | | (%) |
| Attending MICE Events | 0.3 | 0.3 | 3 132 | 2 851 | 9.9 |
| Vacation | 45.0 | 44.1 | 2 177 | 2 690 | -19.1 |
| Shopping | 11.9 | 9.6 | 2 074 | 2 316 | -10.4 |
| Business & Professional | 4.3 | 4.8 | 1 372 | 1 310 | 4.8 |
| Visiting Relatives or Friends | 5.5 | 5.3 | 1 345 | 1 440 | -6.6 |
| Gaming | 7.0 | 7.4 | 987 | 1 291 | -23.5 |
| Transit | 19.0 | 21.8 | 333 | 480 | -30.6 |

- Analysed by economic activity status of visitors, legislators, senior officials and managers accounted for 19.9% of the total visitors, down by 1.3 percentage points year-on-year, followed by technicians and associate professionals at 13.4%, down slightly by 0.3 percentage points.
- The unemployed and economically inactive persons (such as housewives and retirees) constituted 32.5% of the total visitors, up by 3.2 percentage points year-on-year.

- Starting from this quarter, data on per-capita spending of visitors by main purpose of visit are published. Analysed by purpose of visit, per-capita spending of visitors coming to Macao for MICE events increased by 9.9% year-on-year to MOP 3,132, while the corresponding proportion of visitors (0.3% of total) remained constant.
- Visitors coming for vacation (45.0% of total) and shopping (11.9%) had percapita spending of MOP 2,177 and MOP 2,074 respectively, down by 19.1% and 10.4% year-on-year.
- Visitors coming mainly for transit made up 19.0% of the total, and their percapita spending was just MOP 333.

Economic Activity Status of Visitors

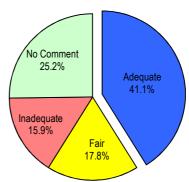
| | Structure (%) | Difference (p.p.) |
|----------------------------------------------|---------------|-------------------|
| Legislators, Senior Officials and Managers | 19.9 | -1.3 |
| Professionals | 10.1 | 0.4 |
| Technicians and Associate Professionals | 13.4 | -0.3 |
| Clerks | 12.4 | -0.1 |
| Service & Sales Workers | 8.0 | -1.8 |
| Others | 3.7 | -0.1 |
| Unemployed and Economically Inactive Persons | 32.5 | 3.2 |

Visitors' Comments

| | Satisfied | Quarter-to- quarter Difference (p.p.) | Fair | Quarter-to- quarter Difference (p.p.) | Improvement Needed | Quarter-to- quarter Difference (p.p.) | No Comment | Quarter-to- quarter Difference (p.p.) |
|-----------------------|-----------|---------------------------------------------|------|---------------------------------------------|-----------------------|---------------------------------------------|------------|---------------------------------------------|
| Environmental Hygiene | 83.2 | 2.5 | 13.9 | -1.1 | 1.8 | -1.4 | 1.1 | - |
| Public Facilities | 71.3 | 0.3 | 13.7 | -0.8 | 6.4 | -1.2 | 8.6 | 1.7 |
| Travel Agencies | 89.8 | 11.3 | 7.1 | -9.0 | - | -3.2 | 3.1 | 0.9 |
| Hotels | 89.9 | 2.0 | 8.4 | -1.0 | 1.2 | -1.0 | 0.5 | = |
| Gaming Establishments | 86.1 | 3.1 | 10.3 | -3.0 | 1.0 | -0.8 | 2.6 | 0.7 |
| Restaurants | 79.0 | 2.1 | 16.3 | -1.5 | 3.8 | -0.5 | 0.9 | -0.1 |
| Retail Shops | 84.4 | 2.7 | 12.7 | -1.5 | 2.3 | -1.0 | 0.6 | -0.2 |
| Public Transport | 71.3 | 3.5 | 16.4 | -0.4 | 10.7 | -2.9 | 1.6 | -0.2 |

- Visitors' satisfaction towards various services recorded quarter-to-quarter increase. There were 89.9% of the visitor-users satisfied with the services and facilities of hotels, up by 2.0 percentage points quarter-to-quarter; those who expressed satisfaction with the services of travel agencies soared by 11.3 percentage points to 89.8%.
- Visitors who complimented about the services of public facilities and public transport both accounted for 71.3%, up by 0.3 and 3.5 percentage points respectively quarter-to-quarter.
- Visitors who commented that points of tourist attractions were adequate dropped by 1.3 percentage points quarter-to-quarter to 41.1%, while those considered them inadequate rose by 0.9 percentage points to 15.9%.

Visitors' Comments on Points of Tourist Attractions



3 | Visitor Expenditure Survey

Sampling Error

MOP

| | Per-capita Spending | Shopping | Accommodation | Food & Beverage |
|--------------------|------------------------|----------|---------------|--------------------|
| Visitors | 0.9 | 0.6 | 0.3 | 0.2 |
| Overnight Visitors | 1.5 | 1.1 | 0.6 | 0.4 |
| Same-day Visitors | 0.6 | 0.6 | | 0.1 |

Historical Data

| | 2011 | 2012 | 2013 | 2014 | 2015 |
|------------------------------|-------|--------|--------|--------|--------|
| Total Spending (Million MOP) | 9 751 | 13 131 | 14 479 | 15 948 | 13 359 |
| Overnight Visitors | 7 639 | 10 616 | 12 155 | 13 173 | 10 397 |
| Same-day Visitors | 2 113 | 2 515 | 2 324 | 2 775 | 2 962 |
| Per-capita Spending (MOP) | 1 516 | 1 891 | 2 046 | 2 074 | 1 802 |
| Overnight Visitors | 2 623 | 3 358 | 3 574 | 3 691 | 3 230 |
| Same-day Visitors | 600 | 665 | 632 | 673 | 706 |

Methodology

Starting from the first quarter of 2016, data on per-capita spending of visitors by main purpose of visit are published. Taking into account the recommendations of the United Nations World Tourism Organization (UNWTO) and characteristics of visitors coming to Macao, main purposes of visit are classified into vacation, visiting relatives or friends, business & professional, gaming, shopping, attending MICE events, transit and others.

Visitor Expenditure Survey and Visitors' Comments Survey adopt systematic sampling in selecting samples who are non-residents of Macao. At different checkpoints, enumerators collect from departing visitors spending data and comments on services and facilities during their stay in Macao.

Glossary

Visitor: Any person taking a trip to a main destination outside his/her usual environment, for less than a year, for any main purpose other than to be employed by a resident entity in the country or place visited.

Classification of visitors:

Overnight Visitor: Visitor who stays at least one night in a residential accommodation or casino in the place visited, or has accommodation arrangement with a hotel/guesthouse.

Same-day Visitor: Visitor who does not spend the night in any residential accommodation, hotel/guesthouse, or casino in the place visited, nor does he/she have accommodation arrangement with a hotel/guesthouse.

Main Purpose of Visit: The most important reason or motivation for the trip, in the absence of which the trip would not have taken place.

Spending of Visitors: The amount paid by visitors for the purchase of goods and services for own use or to give away, including expenses paid by the visitors or reimbursed by others such as relatives, friends or employers. Spending of visitors excludes gaming expenses, donations, expenses on purchase of assets and goods for resale.

Note: "Visitor" is defined in accordance with the International Recommendations for Tourism Statistics 2008 of UNWTO.

Symbols:

- Absolute value equals zero
- Not applicable
- Percentage point p.p.
- Revised figures

