

RETAIL SALES SURVEY

Government of Macao Special Administrative Region Statistics and Census Service

2ND QUARTER 2017

- Value of retail sales totalled MOP 14.48 billion, down by 12.2% as compared with the revised figure of MOP 16.50 billion in the first quarter of 2017, but up by 10.1% year-on-year. For the first half year of 2017, value of retail sales increased by 10.8% year-on-year to MOP 30.98 billion.

- As from the second quarter of 2017, DSEC released the new retail sales volume index rebased to the period of April 2015 to March 2016. After adjusting for price changes, volume of retail sales decreased by 13.3% quarter-to-quarter but increased by 10.5% year-on-year. Sales volume of the major retail trade activities recorded year-on-year increase, of which Watches, Clocks & Jewellery, Leather Goods, Goods in Department Store and Cosmetics & Sanitary Articles showed notable growth. For the first half year of 2017, volume of retail sales grew by 10.7% year-on-year.

Principal Indicators

	Current Quarter	1 st Half Year	Year-on-year (%)	
			Current	1 st
	Quarter		Quarter	Half Year
Value of Retail Sales (million MOP)	14 483	30 981	10.1	10.8
Sales Volume Index	98.83	106.41	10.5	10.7

Value of Retail Sales by Major Categories

	Million MOP			
	Current Quarter	1 st Half Year	Year-on-year (%)	
			Current	1 st
	Quarter		Quarter	Half Year
Watches, Clocks & Jewellery	3 187	6 908	25.1	21.8
Goods in Department Stores	2 143	4 618	9.9	11.0
Adults' Clothing	1 756	3 893	7.4	9.2
Leather Goods	1 739	3 693	21.7	20.2
Goods in Supermarkets	1 057	2 235	4.2	4.3
Cosmetics & Sanitary Articles	643	1 381	10.5	15.8
Motor Vehicles	466	904	11.6	1.3
Goods in Pharmacies	466	963	5.1	5.5
Automotive Fuels	321	621	11.4	14.1
Communication Equipment	309	716	-5.3	-5.7

Value of retail sales

13 667

13 149

Q2

16 498

Q1

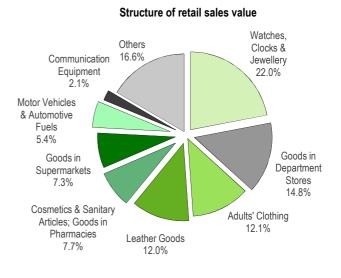
2017

14 483

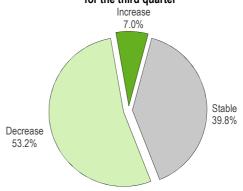
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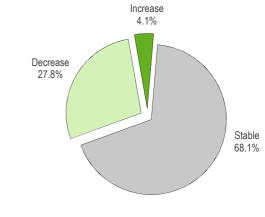
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Retailers' forecast of year-on-year change in sales volume for the third guarter



Retailers' forecast of year-on-year change in retail prices for the third quarter



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Million MOP

14 807

Q1

2016

20 000

16 000

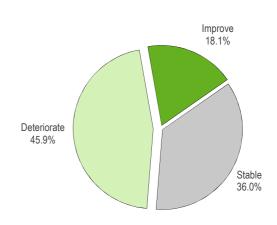
12 000

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Retail Sales Volume Index by Major Categories

04/2015 - 03/2016 = 100				
	Current 1 st	Year-on-year (%)		
			Current	1 st
	Quarter	Half Year	Quarter	Half Year
Watches, Clocks & Jewellery	95.42	104.47	28.0	21.6
Goods in Department Stores	99.06	107.15	12.5	13.7
Adults' Clothing	102.23	114.31	10.0	12.0
Leather Goods	136.94	148.38	23.4	25.0
Goods in Supermarkets	96.71	102.02	3.5	3.0
Cosmetics & Sanitary Articles	111.49	119.38	11.8	17.4
Motor Vehicles	52.41	50.90	8.8	-2.6
Goods in Pharmacies	97.82	101.20	4.0	4.2
Automotive Fuels	105.39	101.06	6.7	6.0
Communication Equipment	90.51	103.31	0#	-1.8

Retailers' forecast of business performance for the third quarter compared with the second quarter



Historical Data for the 2nd Quarter

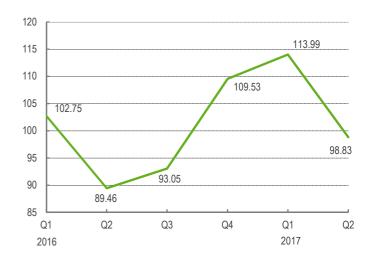
	2013	2014	2015	2016
Value of Retail Sales (million MOP)	16 029	16 352	14 493	13 149
Year-on-year Change of Sales Volume Index (%)	24.2	3.4	-8.5	-8.3

Symbols:

r Revised figures

0[#] Magnitude less than half of the unit employed

Retail sales volume index (04/2015-03/2016=100)





For additional information: http://www.dsec.gov.mo/e/retail_sales.aspx